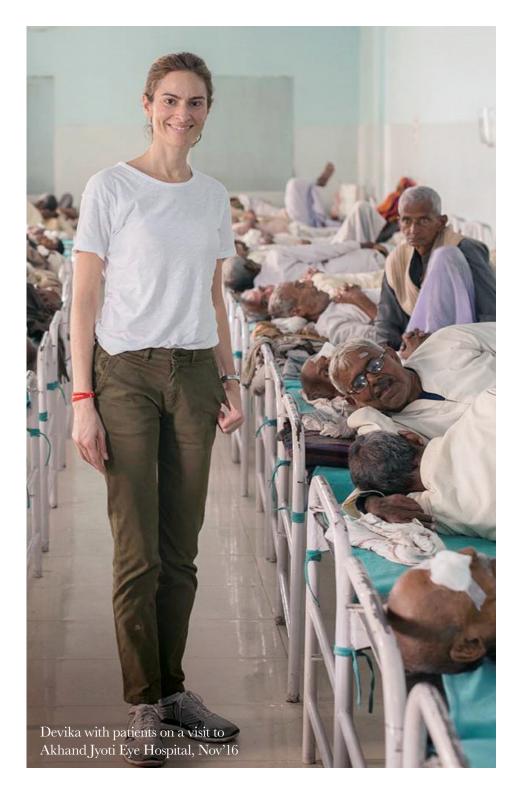


WHAT WE DO

- + We deliver high impact, innovative solutions to poverty, with compassion.
- + We help the blind see, we ease the pain of the dying, we educate children and support farmers to grow crops and harvest water.
- + Poverty reduction is at the core of what we do.

HOW WE DO IT

- + We work with local grassroots organisations, mainly in India.
- + We give support through funding, capacity-building and partnership work.
- + We fundraise and ensure 100% of donations are spent directly on project work.



Dear Friends,

2016–17 was an exceptional year for Savitri. **35,000 life-transforming cataract surgeries** (10,000 more than originally planned), **three new projects in palliative care**, a **new direction for our environmental programme**, great work **helping educate children in the slums of Delhi**, plus amazing fundraising.

I want to start by saying thank you to all our supporters, to the members of our Advisory Committee, to everyone at Zuma, Roka, La Petite Maison, Coya and The Arts Club, but above all to say thank you to our partners on the ground who make the work happen.

A personal highlight for me was visiting some of the Savitri funded projects with my husband Sass and two members of our Advisory Committee, Paul and Andrea. Numbers can convey the scale of our work but the full reality is brought home when you meet and talk with people. Raj, a 7-year-old boy who had been blind from birth but through cataract surgery can now see. His story moved me both as a mother imagining 'what if it had been my child' and as a donor, understanding that through relatively little cost, we made such a huge difference.

Because Savitri is small and an endowment from the family covers all the overheads, we can do work others aren't agile enough to tackle. We identify social entrepreneurs—to us amazing local heroes—and back them. You will read more about just some of the people we work with in this report.

I am proud of our work, and I am proud that others, friends and family, share our values and want to work together with us.

2016-17 was a great year for Savitri.

Thank you so much for all your support.

Devika MokhtarzadehManaging Trustee

BLINDNESS

Blindness is a manifestation of poverty; the poorest people can't afford surgery, have inadequate diets which contribute to poor eye health and often live in rural areas with little or no access to healthcare.

Each year our funding helps screen approximately 380,000 people for eye problems and pays for cataract surgeries—for as little as £20 in India and £40 in Nigeria.

This surgery is one of the most cost-effective poverty interventions, last year we funded 35,000 cataract surgeries, 10,000 more than initially planned.

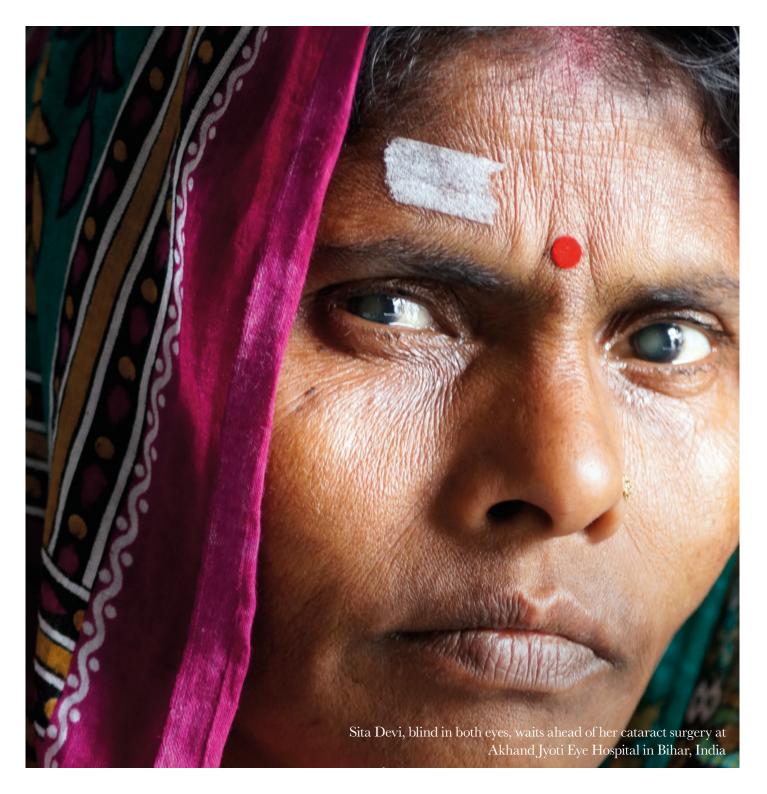
GLOBALLY

39 MILLION PEOPLE ARE BLIND

80% of BLINDNESS
CAN BE TREATED OR PREVENTED

90% OF PEOPLE WHO ARE BLIND LIVE IN LOW OR MIDDLE-INCOME COUNTRIES

CATARACT IS THE LEADING CAUSE OF GLOBAL BLINDNESS



MRITUNJAY TIWARI

Director Akhand Jyoti Eye Hospitals



A chance meeting with a blind farmer changed Mritunjay's life, he decided he wanted to make a difference in Bihar so left his corporate life behind. Realising he couldn't 'fix' everything to do with poverty all at once he decided to start by tackling cataract blindness and founded the Akhand Jyoti Eye Hospitals.

Today Akhand Jyoti work with people who are poor and often bilaterally blind (with cataracts in both eyes), they conduct over 60,000 cataract surgeries a year and as their success has grown, so has their ambition. They are leading the way to a cataract-blind-free Bihar.

Mritunjay says;

"The differentiator is our work model—we eradicate blindness by empowering women in the process. It is our strong belief that we are not merely an eye hospital but a platform for ushering bigger societal change in local communities".



PROJECT

Restoring Sight to Bihar, India

OUR PARTNER

Akhand Jyoti Eye Hospital

OUR SUPPORT + IMPACT

- + 345,697 people's sight tested and eyes examined, via 1,765 diagnostic screening camps across rural Bihar.
- + 30,000 adult cataract surgeries
- + 250 child surgeries
- + Optometry Scholarships for two girls
- + Commitment to support new eye hospital in Purnea



ARCHANA, ANUJ + RANI

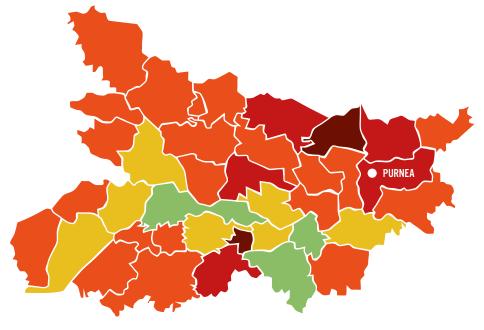
Archana, Anuj and Rani are siblings, all born with congenital cataracts which made it difficult for them to have a 'normal' childhood. They were screened for eye diseases at one of the remote eye camps run by Akhand Jyoti and following that received cataract surgery to restore their sight.

These pictures were taken during a post-surgery follow-up visit which brought good news to the family as the surgery was a success.

"We are delighted, thank you! The children can see properly again, play with their friends and will start school."



WHY WE ARE EXPANDING OUR WORK IN BIHAR, INDIA

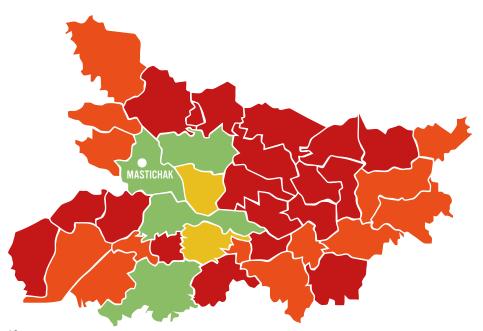


%	POPULATION BELOW POVERTY I	LIN
/U	60+	
	40 – 60	
	30 – 40	
	20 – 30	

POVERTY IN BIHAR IS ENDEMIC

One of the poorest states in India, Bihar has a total population of 104 million of which 34 million live below the poverty line (less than 47 rupees per day). Akhand Jyoti estimate that over 1 million people are blind in Bihar.

BIHAR, INDIA



CSR PER MILLION

0 – 1000
1000 – 2500
2500 — 5000
5000 ÷

NATIONAL AVERAGE IS 5000 (STATE DATA 2014–15)

CATARACT SURGICAL RATES (CSR)

Access to cataract surgery varies considerably across the state. This map shows the CSR rates of Bihar compared to the Indian national average which even if met, would be insufficient. Some of the green areas coincide with the original site of Akhand Jyoti Eye Hospitals e.g. Mastichak.

12



SEEING POSSIBILITIES

Over 1 million people are blind in Bihar yet a sight restoring cataract surgery costs just £20.

Thanks to the amazing generosity of guests at our Arts Club Gala in October 2016, we have committed to build a new eye hospital in the district of Purnea in Bihar which will reach out to thousands of poor people living in remote rural locations, unable to access the life transforming cataract surgeries they need.

When fully operational, the new hospital will carry out an additional **5,000** cataract surgeries every year.

A LIFE-TRANSFORMING CATARACT SURGERY COSTS JUST £20

JOIN US TO HELP RESTORE SIGHT TO PEOPLE WHO ARE BLIND





IMPROVING ACCESS TO EYE CARE IN NORTH EAST INDIA

Mission for Vision work in some of the most remote and poorest parts of North East India; Mizoram, Meghalaya and Assam. Villages here are hard to reach, over challenging terrain and treacherous roads.

They use local government village heath workers (ASHA workers) and volunteers to screen and counsel villagers for eye problems—providing a consistent village level resource able to identify who should attend the screening camps and refer people to the hospital for surgery.

PROJECT

Delivering cataract surgeries in Assam with Sri Sankaradeva Netralaya, primary eyecare outreach in Meghalaya and Mizoram with SPECS and Synod Hospital.

OUR PARTNER

Mission for Vision

OUR SUPPORT + IMPACT

- + 29,507 people screened at 372 diagnostic screening camps
- + 4,241 cataract surgeries
- + 504 ASHA (village level health workers) and volunteers trained

ELIZABETH KURIAN

Mission for Vision



Passionate about eye health and poverty reduction, Elizabeth is an inspiration for many.

A 'Women Super Achiever' awardee at **Asia's World Women Leadership Congress**, her work has led to many hundreds of thousands of people being able to access eye care that was previously unobtainable.

Now the CEO of **Mission for Vision**, she has provided strategic leadership to organisations and led significant growth through social policy change in the eye care sector in India for about two decades.

Incredibly passionate about and dedicated to her work, she says;

"I'm driven by my values. My team, the programmes and the people we serve—that's what steers and inspires my work".

MANLIANA



Manliana is 92 years old and lives in a remote mountainous village.

He has struggled with his vision for over 5 years; he had an operation on his first eye at a government hospital but the surgery resulted in problems. He couldn't go back to the hospital as the family had no more money and couldn't afford to pay for medicines or dark glasses, and he also didn't want to travel on his own. Soon after, his second eye became very cloudy with a cataract and he couldn't see. He could no longer help his family by collecting firewood or doing chores in the house, and was upset that he was unable to go to church and couldn't read his Bible.

Eventually Manliana heard that Mission for Vision partner Synod Hospital ran eye health screening camps at his local church. He went along with the help of his daughter and was delighted to learn that although he needed surgery, it would be free and would include medicine, food, transport and the cost of his stay at the hospital. This was a huge relief as money was his biggest worry. The camp was held in his village and he was part of a group of 20 patients who all went up to the hospital at the same time. His operation was a success and he was delighted to be able to see again.

Manliana says;

"the people who helped me are 'angels' and have answered my prayers".



BLINDNESS IN NIGERIA

Our work on eyecare in Nigeria is supported by our Small Change for Big Change restaurant partner, La Petite Maison.

Championed by head chef Raphael Duntoye, 100% of funds raised by the restaurant are sent directly to the Tulsi Chanrai Foundation and their programme on cataract blindness in Calabar, Cross River State.

The programme focus is to provide free cataract surgeries and increase uptake by delivering awareness and outreach screening camps twice a week.

PROJECT

Access to cataract surgeries for people in the Cross River State, Nigeria

OUR PARTNER

Tulsi Chanrai Foundation

OUR SUPPORT + IMPACT

- + **1611 surgeries performed** (of which 96% were cataract surgery)
- + 800 cataract surgeries directly funded by Savitri
- + 2212 patients screened
- + 16 outreach camps conducted





ELIZABETH

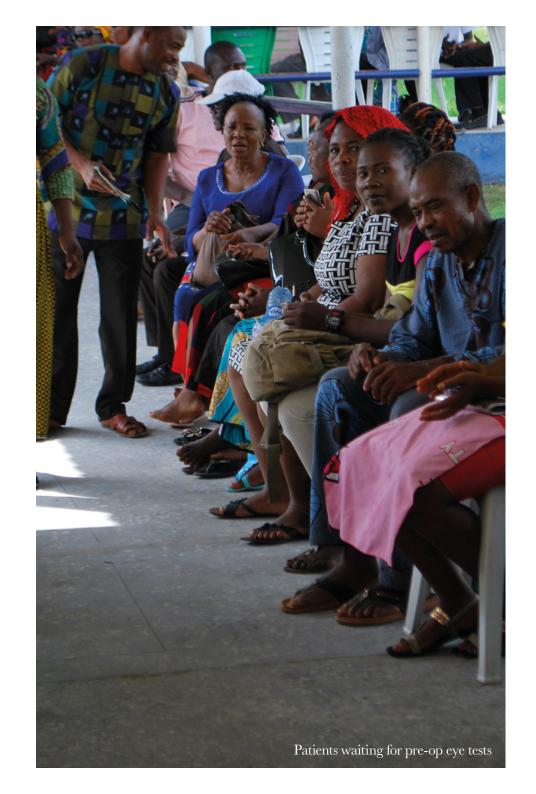
When Maggie and Emily visited Calabar in February 2017 they met Elizabeth. She seemed incredibly sad and struggled to see where she was going, even how to sit down. She told us her severe cataracts meant she had to rely on her son to help her with almost everything—including going to the bathroom. Together they travelled 250km to the Mission for Vision eye centre in Calabar for surgery.

Elizabeth was one of thirty patients who had cataract surgery on the day we visited. After surgery patients like Elizabeth are admitted to the ward for a nights' rest and seen the following day for bandage removal, post-op tests and advice on follow-up care for the weeks following the surgery.

What impressed us was how thorough and smooth this patient journey was, from the nurses welcome and treatment explanation right through to the surgical follow up weeks later.

When we visited Elizbeth the following day, she had just had her bandages removed and was given the all clear.

She shouted, "I can see! I can see!"





CARE FOR THE DYING

It's almost impossible to imagine people in agony, with terrible wounds or illnesses yet receiving no treatment. But for many in India this is the reality—less than 1% of people in need can access treatment.

In the past year, we have expanded our palliative care work to three new projects. We've looked for partners who work in rural communities, who take a whole-family approach to care, centred around compassion. Each of our partners support the most marginalised people in society through hospital, home-based care and community programs.

LESS THAN 1% of INDIA'S
1.2 BILLION POPULATION HAS
ACCESS TO PAIN RELIEF AND
PALLIATIVE CARE

INDIA IS RANKED **67 OUT OF 80** IN COUNTRIES WITH ACCESS TO END-OF-LIFE CARE

MEDICAL COSTS DRIVE 39 MILLION INDIANS INTO POVERTY EVERY YEAR

IMPROVING THE QUALITY OF LIFE FOR PATIENTS WITH LIFE LIMITING ILLNESSES

This was the first year of our partnership with **Emmanuel Hospital Association** (EHA) who run 10 palliative care hospitals in some of the remotest and poorest parts of India, as well as a special project in Delhi called 'Shalom'.

The nurses and doctors at EHA help patients manage pain; they care for wounds and teach families how to look after people who are very ill. They also counsel and deal with real-life problems by putting people in touch with others who can help, as well as through their livelihoods programme that allows people close to the hospital to earn a living while coping with their illness.

But most of all they don't judge, they listen and empathise, they quietly serve.



PROJECT

+ Shalom Hospital, Delhi

+ Training for medical staff on palliative care

OUR PARTNER

OUR SUPPORT

+ IMPACT

Emmanuel Hospital Association

+ 7 months support to Shalom Hospital, Delhi

+ 3 training workshops on palliative care

+ 438 out-patients and 136 in-patient admissions

+ 41 patients and their families cared for by the Home Care team

+ **25 medical staff trained** in communication skills

+ 21 doctors and nurses attend Symptom Management training

+ 15 practitioners attend Indian Association of Palliative Care basic course

In 2017–18 we will expand our palliative care partnership with EHA to three additional hospitals.

DR SAVITA DUOMAI

Emmanuel Hospital Association



Dr Savita began her career in paediatric medicine and today leads the palliative care programmes at EHA. She steers the projects with compassion and empathy and her vision to provide quality palliative care services to the patients across all EHA Hospitals has been very inspiring to her team and others in the sector.

She says easing pain and suffering in people makes her happy and seeing hope return in people's lives inspires her.

"Most people in Delhi with HIV are desperately poor, and many are migrants from neighbouring states. Once people get HIV, it complicates their situation significantly, and this quickly becomes dire. At Shalom, we strive to provide comprehensive, holistic, quality care. We spend time and help them understand their illness and medication, what to expect, side effects etc. but they also get emotional support and care."

SEEMA



In her early 30s, Seema has 3 young daughters (ages 4, 7 and 9) and is dying of cancer. The family used everything to pay for her treatment but the cancer has spread. Her concerns are not the money, or even her illness, but rather the vulnerability of her daughters, and how they will cope when she has gone.

Seema is in extreme pain. She is part of the homecare programme and Shalom helps with her pain management, making sure she gets the right dose of morphine. The team help her cope with the side effects and work with her to manage other concerns by, for example, providing food packages for the family, reimbursement costs for travel and strategies for employment for her husband who is currently out of work looking after her and their family.

DR RAJAGOPAL

Pallium India



Often referred to as the father of palliative care in India, Dr Rajagopal is a passionate advocate of care and dignity in death.

He founded and still oversees **Pallium India** and has been instrumental in making Kerala the leading state for palliative care in India.

Honoured by Human Rights Watch with an Alison Des Forges Award for extraordinary activism in promoting the notion that denial of pain relief is a violation of human rights, his advocacy lead to the amendment of the Narcotic Drugs and Psychotropic Substances (NDPS) Act of India in 2014 and its implementation—a critical step in reducing needless suffering and allowing millions of people to access pain relief.

A new documentary exploring his life story and impact on Palliative Care in India will be released on World Palliative Care Day, October 2017.

"Pain is just the visible part of the iceberg of suffering. What is ignored is the part below the surface—feelings of hopelessness and despair, worries about money, about children. That is what palliative care is about."

 ${\rm Dr}\, {\rm Raj} {\rm Gopal}$

PALLIUM INDIA

Pallium works tirelessly to improve the quality of life for people with life-limiting or disabling diseases. They treat the agonising pain, provide emotional, social and spiritual support and help the wider family earn a livelihood again and by ensuring that children affected can still continue their education.

2016–17 saw the third phase of a 20-month project to provide home visits by Pallium's specialist medical team, identifying essential patient needs and providing vital support, education on patient care, medical intervention and equipment such as wheelchairs.

PROJECT

- + To improve the quality of life for those requiring physiotherapy and lymphedema treatment
- + Education support for children of people with terminal illness

OUR PARTNER

Pallium India

OUR SUPPORT + IMPACT

- + 85 patients benefitted from physiotherapy treatment
- + 50 patients received treatment centred around lymphedema care
- + 42 volunteers trained to provide long-term patient support
- + 60 children of people with terminal illness supported to continue their education



ENVIRONMENT + LIVELIHOODS

We are passionate about the future of our world recognising that precious finite resources must be carefully stewarded and replenished, and that effective environmental projects support both people and our planet.

We've seen first-hand the effect of climate change on the agricultural sector; from extreme droughts affecting farmers in Chhattisgarh, to serious flooding restricting travel between eye camps in Bihar. Increasingly it is the poorest, most rural communities who are impacted the hardest.

2016–2017 was our 3rd year working with **Action for Social Advancement**—benefitting 469 farming families.

To increase our support for local environmental entrepreneurs, this year for the first time we have teamed up with **The Whitley Fund for Nature**, sponsoring one of their awards which are often referred to as the 'Green Oscars'.

HIGH TEMPERATURES IN THE GROWING SEASON REDUCE CROP YIELDS,

PUTTING ECONOMIC PRESSURE ON INDIA'S FARMERS

FARMER SUICIDES IN INDIA REMAIN AT EPIDEMIC LEVELS

ASHIS MONDAL

Action for Social Advancement



Ashis founded ASA recognising the need for improved incomes amongst farmers who were often struggling with low yields and poverty, resulting in hunger and frequently forced migration. He has written extensively and shared his own learning via handbooks and manuals.

He is a member of the Government of India, Agricultural Innovation Council.

MUNNI DEVI

When we met Munni Devi and her husband earlier this year, they were busy in their field picking tomatoes and eggplants which they'd cultivated. Thanks to the new Lift Irrigation System in their village, they'd been able to cultivate second and third crops in the same year for the first time in their lives.

"Never in my wildest dreams did I think we could cultivate twice or even three times a year in our field. These beautiful red tomatoes motivate us further. Now we are hoping to have a third crop as well, this year onwards"

Munni Devi



INCREASING AGRICULTURAL INCOMES + FOOD SECURITY FOR FARMERS

This was the third year of this project to improve agricultural incomes and food security amongst poor tribal farmers in Chhattisgarh. Working with farmers building dug wells and lift irrigation systems, and providing training in improved and diversified cropping systems.

In total over the 3 years 43 dug wells and 16 lift irrigation systems were developed, benefitting 469 farming families. The construction also provided 20,764 days of employment for local workers.

Famers' incomes have increased by 300–400% as many were able to take two or three crops per year rather than the one they had achieved historically.

PROJECT

Dug-Wells and Lift Irrigation Systems in Chhattisgarh

OUR PARTNER

 $\textbf{Action for Social Advancement} \ (ASA)$

OUR SUPPORT + IMPACT

- + 15 wells
- + 5 lift irrigation systems
- + 155 beneficiary families
- Farmer income increased by 400%

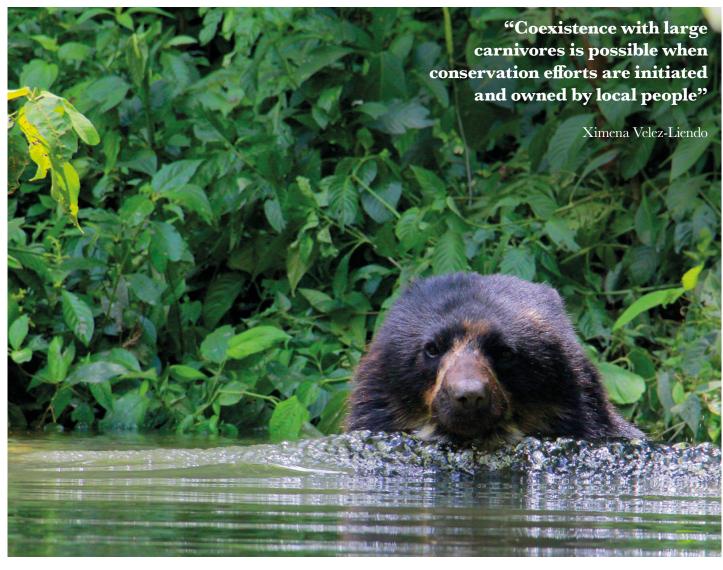
34 30

SUPPORTING LOCAL CONSERVATION HEROES

Wanting to expand our environmental work beyond India, we looked for organisations aligned with our philosophy. **The Whitley Fund for Nature**—often called the Green Oscars—identify successful local conservation heroes and grant their winners hugely prestigious awards. Winning an award offers a spotlight to some of the best locally-based environmental work in the world, and as a result, winners receive not only funding but also a greater opportunity to influence and share lessons.

This was our first year of support and we are proud that the award we sponsored went to Ximena Velez-Liendo, from Bolivia. With 18 years of experience in the field, her project will coordinate national efforts to protect Andean Bears.

With her Whitley award, she will increase understanding of human-bear conflict, reduce bear attacks on livestock, prevent damage to crops and develop the country's first government-supported Andean bear conservation Action Plan.



PROJECT

Whitley Award to Ximena Velez-Liendo for enabling coexistence of Andean bears and farmers in the Bolivian mountains

OUR PARTNER

Whitley Fund for Nature



ANOURADHA BAKSHI

Project Why

Anou's way of "Seeing with the Heart" has inspired and changed the lives of thousands of children from the slums of Delhi in the last 17 years. She was voted as the Citizen One by the India Today group. She is also the recipient of the Red and White silver medal for social bravery and Karamveer Puraskar for community service.

Anou has led, funded, campaigned and pulled together an amazing group of people in **Project Why**. Her passion and commitment to delivering change for many of Delhi's poorest children is unbowed as is her belief that whatever **Project Why** offers it must meet the needs of the children, care for them as people (not as numbers or problems) and be the best it can be.



PROJECT WHY

We began funding Project Why in 2016 impressed by the rootedness in their local community and Anou's passion and commitment to creating a place of learning, safety and life-transforming education.

Project Why work closely with the community which helps them to always enjoy its support. This helps in reducing the dropout rate among students because of challenges in their families. Alongside a focus on Maths and English, the centres help children to develop their creative side, encouraging them to express themselves in different ways such as drawing, painting, singing, dancing and storytelling. Their imagination, language skills and confidence all increase as a result.

PROJECT

Enabling after-school support and education for children in the slums of Delhi

OUR PARTNER

OUR SUPPORT + IMPACT

Project Why

- + **Funding for 2 centres** providing before and after school education
- + 600 students enrolled
- + 90% attendance at Project Why centres
- + 100% of students passed their exams and moved to the next grade

SHEHNAZ

IN PURSUIT OF EDUCATION

"I am Shehnaz and I study in class 8. I lived in Bihar with my two sisters, brother and parents, but when my mother passed away, my father remarried and got a job in a factory in Okhla, New Delhi.

"I was very keen to attend the local government school here, but I was behind on the class syllabus and my father wasn't keen for me to continue my education so refused to pay for any kind of tuition. Luckily, my friend Rinku told me about Project Why, an after-school education centre that was free of charge. I started going to Project Why soon after the recommendation, studied hard and got admission into the local government school.

"I feel comfortable and happy at Project Why, this is the only place where I can be myself and express my feelings. When I grow up I want to become a teacher. Just like my teachers at Project Why helped me in my studies and changed my life, I too want to change lives of children in my community."







FUNDRAISING

Last year our fundraising reached some exciting milestones—we celebrated 15 years of Savitri with events at The Arts Club and Roka and our Small Change for Big Change campaign hit the £1million mark in funds raised through the restaurant partnership—a fantastic achievement!

To coincide with World Sight Day, we extended the campaign to The Arts Club for the month of October, and were thrilled to be one of their official charity partners.

We'd like to say a huge thank you to the amazing generosity of our supporters and everybody who helped make these events the success that they were, special thanks in particular to our primary event sponsor Falcon Private Bank, the auction donors, bidders, the restaurants and Arts Club staff and teams, and everybody who came to celebrate 15 years of Savitri.



100% of donations received go direct to projects—ensuring they have maximum impact.

OUR FINANCES

Gift Aid

Total Income: £1,851,383* ● Investment Income £326,531 ● Public Donations £332,552

Restaurant Partnership Donations £245,420
Events £915,880

£915,880 £31,000





^{*}Income was higher than the previous year due to a hugely successful fundraiser in Nov '16. This will be reflected in 2017–18 project spend and accounts.

Total Expenditure:

Charitable Donations

Overheads**

• Investment Management Fees**

• Fund raising costs**

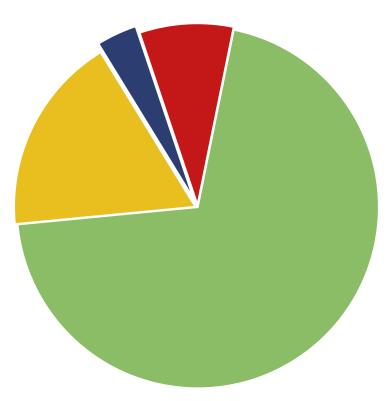
£1,081,572

£760,815

£192,558

£37,274

£90,925



^{**} These costs are supported by investment interest, event sponsorship and the family corpus funds.

These figures are an extract from our 2016–17 Annual Report & Accounts. The full audited financial statements are available on request or can be accessed via our website or the Charity Commission.

LOOKING AHEAD

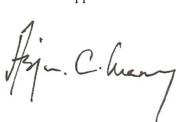
Dear Friends,

I listen to the stories of poor people whose lives are blighted by cataract blindness, others powerless to access the medical and psychological care they need at the end of their lives, and children unable to escape poverty because they can't get a decent education, and I imagine what if it had been me or my family? Compassion is at the heart of everything Savitri does.

But as you will know I am also a businessman and an entrepreneur. Making money go as far as possible, delivering maximum impact and quality, is I believe vital in charities and something I've instilled in Savitri. This is why 100% of every donation goes to the project it's earmarked for.

I am hugely proud of what Savitri has achieved in the last year and look forward to helping even more people over the coming years.

Thank you to everyone who has supported us.



Arjun Waney Founder

IN 2017-2018

FUND EYE CARE IN INDIA AND NIGERIA

- + Screen over 300,000 people for eye diseases
- + Fund over 24,000 cataract surgeries (including 250 child surgeries)
- + Support the construction of a new 40 bed eye hospital in Purnea, Bihar, India

GROW OUR WORK ON CARE FOR THE DYING

- + Build our partnership with Emmanuel Hospital Association by supporting 3 new palliative care hospitals
- + Continue to support Shalom Centre, Delhi
- + Invest in training for palliative care practitioners

EXPLORE FURTHER OPPORTUNITIES FOR FUNDING ENVIRONMENTAL PROJECTS

- + Carry out an evaluation of our programme work together with ASA, supporting farmers in Chhattisgarh
- + Fund our second Whitley Award
- + Explore further environmental projects to support

CONTINUE TO SUPPORT EDUCATION

- + Continue to fund before and after school provision for 600 students at Project Why, Delhi
- + Maintain our monthly tradition of providing special meals and birthday cakes for young boys at the David Sassoon Industrial Society School, Mumbai



Savitri

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Registered Charity no: 1087982

Photography $\ \ \,$ Andrea Hamilton, Ravi Singh, Shashi Mishra, AJEH, Emily Kerr-Muir, Lee Jones and Ram Rai, 2017.

